**CURRICULUM VITAE**

**SUMANTA KUMAR MOHANTY**

**Plot No-EB/666, Badagada Brit Colony,**

**Bhubaneswar-751018, Odisha**

**Mob : 7326049951, 9040486845**

**Email : sumantamohanty7777@gmail.com**

**OBJECTIVE**

To work in a dynamic and challenge driven environment that allows me to apply my skills an qualifications to the fullest for I believe there is nothing better than learning by experience and growing along with the Organization.

**EDUCATIONAL QUALIFICATION :**

* Graduate under Utkal University from B.J.B. College, Bhubaneswar.
* Management in Marketing from Institute of Management Education and Research (IMER), Madras.

**WORK EXPERIENCE**

* **Kinetic Marketing & Services Ltd.**

Sales Officer to Branch Manager (Aug-1999 to June-2005), BBSR.

* **Mahindra & Mahindra Financial Services Ltd.**

Asst. Manager Sales & Collection Car Finance,(July-2005-to May-2010),Keonjhar.

* **Tata Motors Finance Ltd.**

Asst. Manager to Sr. Manager C.V. Sales, (June-2010-Aug.2016), Jajpur.

* **Ujjivan Small Finance Bank Ltd.**

Cluster Manager, Group Loan. (Sept.2016 to Feb-2018), Jajpur.

* **IDFC First Bank Ltd.**

Area Manager C.V Sales, (Mar.2018 to till date) Balasore.

Managing the portfolio of C.V, Loan,

Managing both DSA vertical & open market and generating business through them.

Team : Handling area level marketing activities & ensuring business growth / target achieved.

Planning systematic abilities for smooth functioning of the team and developing cohesiveness within the company and co-workers.

Coaching mentoring and training employees & providing them with timely feedback on their performance, maintaining quality of business by tracking and controlling the team.

Guiding and motivating subordinates in achieving their goals.

**BEST ACHIEVEMENT :**

**Kinetic Achievers Club (KAC)**

* KAC-2000
* KAC-2001
* KAC-2002
* KAC Pride Award-2002
* Best Sales Branch in India, Target Vs. Achievement 2001

(Winner of Gold Medal)

* KMSL No.-1 Excellence in Sales - 2002.

**PERSONAL DETAILS :**

Name : Sumanta Kumar Mohanty

Father’s Name : Late Naba Ksihore Mohanty

Date of Birth : 15th Jun 1977

Marital Status : Married

Gender : Male

Nationality : Indian

Religion : Hindusim

**DECLARATION :**

**I Sumanta Kumar Mohanty hereby declare that all statements made in this application are true, complete and correct to the best of my knowledge and belief.**

Date : ……/……/………

Place : Bhbaneswar Sumanta Kumar Mohanty